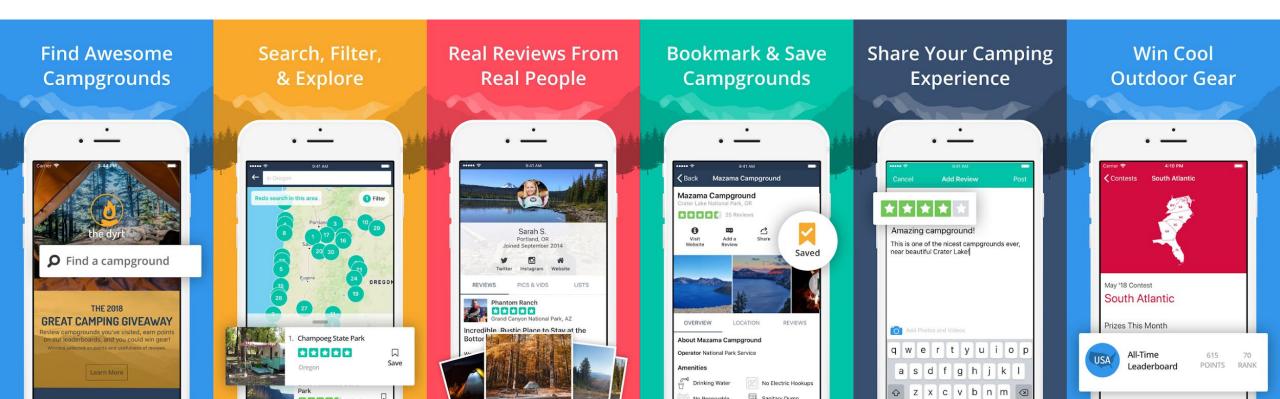


### 1 | WHAT IS THE DYRT?

- #1 camping search app (iOS and Android) and website
- Search 500,000+ locations, review & tips submitted by campers



### 2 | HOW THE DYRT GREW SO FAST

- Gamification: Reviewers win gear and badges
- Positive feedback loop: User-generated content brings more users, which brings more content, etc.



# 3 | MORE THAN JUST REVIEWS

- The Dyrt Magazine curates the best camping locations across the US
- 10M campers using The Dyrt, half million email subscribers, quarter million followers

#### THE DYRT MAGAZINE

The latest camping tips, stories, and lists. From tents to RVs, The Dyrt covers the campground and beyond.







LATEST











## 4 | EARLY ACCLAIM

- "To ensure you always land in the right spot, we recommend The Dyrt."
  - -<u>These 5 Apps Make Summer Adventuring a Lot Easier</u>, **Outside Magazine**
- "Search public and private campgrounds wherever you're headed with The Dyrt, which consolidates camping options all in one place."
  - -<u>11 Easy Ways to Get off the Grid This Summer</u>, **Travel Channel**
- "So instead of finding yourself wedged in between a latrine and a motorhome next time you go camping, check out The Dyrt and get the low-down on the best spots and hidden gems to pitch a tent around the country."
  - -<u>Yelp For Campgrounds' Theme Of New Review Site</u>, GearJunkie

### 5 | FACTS ABOUT THE DYRT

"I was tired of trying to search for campgrounds on maps and online without ever knowing what the campground was actually going to look like. So, I built The Dyrt as a way for people to know exactly what they were getting—*before* going into the wild."

-Founder Sarah Smith

"You wouldn't book an Airbnb without seeing what it looks like first. Campers now expect that same level of sophistication and access when looking for a campground."

- -Founder Sarah Smith
- •Founded in 2013 by Sarah Smith who is a tech industry unicorn: a non-technical, 40+, female founder.
- •Based in Portland, Oregon.
- •The Dyrt recently closed a \$2.6M Series A and has grown to 25 staff.
- •The Dyrt is a majority female company (atypical for both the Outdoor and Tech industries).
- •The Dyrt has the most user generated campgrounds, campground photos & reviews on the Internet.
- •Every 5 seconds a camper finds a campground, RV park, or lodging on The Dyrt.
- •NEW: App now live on iOS and Android.

# 6 | CONTACT

Take a seat at our campfire! Contact the fastest-growing camping app.

Press contact: Ryan Fliss, CMO ryan@thedyrt.com

<u>Facebook</u> – 225,000+ followers

<u>Instagram</u> – 75,000+ followers

<u>Twitter</u> – 41,000+ followers

Newsletter – 700,000+ subscribers

<u>Site</u> – 10,000,000+ campers